

MEDIA RELEASE
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Cover-More established as pre-dominant NZ travel insurer

Cover-More now provides insurance and assistance services to IAG companies across New Zealand

New Zealand's leading specialist travel insurance and medical assistance provider, Cover-More, now provides insurance services to Insurance Australia Group (IAG) companies in New Zealand.

Cover-More New Zealand CEO, Bruce Morrison, said he's delighted to be working with IAG to deliver Cover-More's dedicated travel insurance and assistance services to IAG brands including AMI Insurance, State Insurance and NZI.

"Our new business partnership with IAG, which became operative on January 28, firmly establishes Cover-More as the predominant travel insurance and assistance provider in New Zealand," Bruce Morrison said.

"We are thrilled to provide our specialist travel insurance products and unique medical assistance services to IAG's customers throughout New Zealand. Our medical assistance services are delivered by a team of expert doctors and nurses to provide industry-leading assistance to our customers no matter where they are in the world, and often when they are in the most dire circumstances."

The partnership continues Cover-More's significant growth story and consolidates it as New Zealand's foremost travel insurance provider.

To handle IAG customers it has expanded its Auckland office and engaged more staff to handle new growth and further develop services including products, sales, claims and international medical assistance for IAG customers.

"The partnership allows us to provide specialised products tailored for specific travellers. Leisure, business and corporate travellers will benefit from these products. They include greater cover for pre-existing conditions such as cancer and increased protection for people visiting volatile destinations or enjoying high risk activities."

In saying that Bruce Morrison warns that New Zealanders are often naive about the realities of overseas travel and the risks attached. He says the assistance and treatment that we take for granted at home isn't provided by the rest of the world.

"Travel insurance to protect Kiwis, their holidays and travel dreams, is crucial and we will shortly embark on an education programme to emphasise its importance," he says.

IAG New Zealand Executive General Manager of Direct Insurance, Craig Olsen, has explained why Cover-More was selected to provide travel insurance to IAG customers.

"After a competitive tender process, we found Cover-More's specialisation, comprehensive product range and skill set provided the best range of benefits for our customers and we are pleased to confirm them as our travel insurance partner," Craig Olsen says.



Cover-More is also the dedicated travel insurance and assistance provider for Flight Centre, Air New Zealand and FMG, among others.

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Press Enquiries

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